



## POINT OF SALE MANAGEMENT

Manage your points of sale with complete peace of mind

The point of sale management solution supports your business development from the back office (commercial management) to the front office (payment processing).

### // All forms of retailing

Proginov ERP point of sale management is designed for all types of retail outlets: chain stores, franchises, corners or affiliates. It is structured in two parts: the back office for the buying group, headquarters, franchisor or central warehouse, and the front office for brick and mortar stores, pop-up stores, seasonal shops or even mobile retailers (food-trucks). Proginov serves customers working in food sales as well as specialised retailing, including textiles.

### // Back office and front office

The back office provides core functions needed to operate points of sale: purchasing, inventory, restocking, receiving, label templates and printing, prices, statistics, physical inventory counts, etc.

The front office manages all store operations: payment processing, customer relationship and loyalty management, as well as returns, exchanges, markdowns, discounts, linked or substitution items, fixed price menus and even mobile point of sale solutions.

Our multi-warehouse, multi-company, multi-store solution optimises the management of your goods flows and financial flows from the buying group to the point of sale.

### // And so much more

Point of sale management is natively integrated into Proginov ERP, so advanced functions can also be deployed, such as warehouse management (WMS), accounting and payroll, Electronic Document Management, etc.

Various CRM tools allow you to improve your customer relationship: manage commercial operations, geomarketing, mailing and more.

The solution can also manage your online sales sites. You will gain performance and efficiency with our point of sale management solution.

Multi-company,  
multi-warehouse, multi-store

Fully integrated in  
Proginov ERP



Intuitive and easy to use



Fast payment  
processing



Real-time control

## TOP FEATURES OF THE POINT OF SALE MANAGEMENT SYSTEM

### Manage point of sale and buying group consolidation

#### MANAGE PURCHASING, INVENTORY AND STORE DELIVERIES

#### PRODUCT DATABASES

#### SUPPLIER RATING

#### DIRECT EMAILING CAMPAIGNS (BO + FO)

#### BUSINESS INTELLIGENCE DASHBOARDS (BO + FO)

- Statistics on stores, surface area, departments, etc.

#### MANAGE STOCKS

- Cash register module integrated into the Proginov ERP system with comprehensive inventory management, including the following functions: purchase order chain, stock receipts without order, stock issues other than invoiced, stock adjustment, inventory count, stock viewing, various stock reports

#### SALES STATISTICS

- Sales statistics by company, customer and item  
- Quick view of sales  
- Daily activity report: print-out showing the monthly and annual cumulative totals for sales, purchases and losses

### Payment processing

#### CASH REGISTER RECEIPTS/PAYMENTS

- Access cash register by barcode, conventional keyboard, touchscreen  
- Each register is identified by a code and a title

#### SALES RECEIPTS

- Create personalised receipt (thanks to the Proginov ERP customer database) and print invoice  
- Sales receipt queuing (enables entry of several sales receipts at the same time)  
- Reprint and cancel a sales receipt from all of the sales receipts printed since the last full (Z) closeout

#### CUSTOM SALES RECEIPT TEMPLATES

- Configure line by line choosing the information type (database fields, texts, function results, etc.)  
- Configure per cash register, warehouse, and/or company  
- Insert images and logos  
- Preview sales receipts

#### STORE SALES

- Enter sales by calling the item up in the database or by barcode  
- Enter sales using touch buttons  
- Multiple payment modes for a single sales receipt (gift vouchers, meal vouchers, etc.)

#### RESUME DOCUMENTS

- In store, resume quotations, orders, delivery notes, sales receipts on hold

#### DUAL SCREEN

- Configure zones (texts, images, videos)  
- Template schedule by cash register, warehouse, and/or company  
- Promote products

#### CUSTOMER LOYALTY

- Find loyalty card by card number, customer name or date of birth  
- Cumulative points total on card and on sales receipt (free gift, etc.)  
- Manage multiple cards  
- Configure calculation modes with constraint management  
- Emailing

#### INTERIM CLOSEOUT REPORT

- Display and print the interim closeout (X) report for the current cash register in order to check details of entries or provide a complete summary since the last full (Z) closeout

#### CUSTOMER CREDIT NOTES

#### GLOBAL Z CLOSEOUT REPORTS

- On an external workstation, groups together sales from all cash registers combined

#### CUSTOMER CREDIT AND CUSTOMER SERVICE

#### CHECKOUT STATIONS

#### GLOBAL CASH REGISTER CONTROL BY CHECKOUT STATION USER

#### MOBILE PAYMENT PROCESSING ON TABLETS OR LAPTOPS

#### MULTIPLE PAYMENT METHODS

#### EQUIPMENT LOANS

#### CASH REGISTER SCALES (IPFNA test certification)

#### EXCHANGES WITH EPTS (payment terminals)

#### LOCALISED VERSIONS (multi-language)

## PROGINOV // ERP Universe

